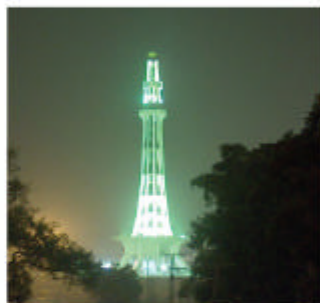




IICPV

**F.A.I.R. International Insurance
Conference on Political Violence**
12-13 April 2010 - Karachi



Organized by



Pakistan Insurance Institute

INVOLVE EDUCATE
DISCUSS RESOLVE



ضوئى آمديد
السلام وعليكم

Assalam-o-Alaikum



With the spirit to involve, to educate, to discuss and to resolve, the Pakistan Insurance Institute extends the warmest invitation to you to participate in the F.A.I.R. International Insurance Conference on Political Violence to be held in Karachi on 12 – 13 April 2010.

Sadly, political violence has become a reality in the current times and as in other misfortunes, insurance companies in particular have to bear the brunt in order to lessen the burden on businesses and individuals. Therefore, it would be fair to say that there would hardly be any segment of society which is not affected by modern-day political violence. Needless to say, insurers and reinsurers are challenged by this growing menace due to its extent and complexity. Pakistan Insurance Institute believes that this subject needs to be addressed in a manner that all stakeholders are taken on-board and thus this Conference purports to bring together a galaxy of internationally renowned speakers from ACE, Allianz, Aon, Ceylinco, Crescent Global, Lloyd's of London, Pakistan Society of Actuaries, SCOR, Swiss Re and UIB. It is an ideal opportunity for delegates not only from insurance companies but also from banks, multi-nationals and national corporations besides loss adjustors to debate and discuss answers to tantalizing questions like; Is the risk of political violence foreseeable and predictable? Is it manageable? How the insurers / reinsurers will respond to this challenge? How to manage profitability and growth under the circumstances?

While the delegates will involve in some serious discussions over the two days, they would also be able to unwind during the Gala Dinner which would feature a colourful cultural show depicting the ancient Indus Valley Civilization and representing four provinces of Pakistan. Golf is also programmed enabling the foreign delegates to test their skills on the delightful fairways of the picturesque Arabian Sea Country Club.

We acknowledge and thank F.A.I.R. for extending their patronage to our Conference and we are grateful to their Secretary General Mr. Ezzat Abdel-Bary for his keen and personal involvement in this regard.

We look forward to welcoming you and are committed to make your stay in Karachi comfortable and memorable.

Tahir Ahmed

Chairman
Conference Committee

Saifuddin N. Zoomkawala

Chairman
Pakistan Insurance Institute

GENERAL INFORMATION

CONFERENCE VENUE

SHERATON KARACHI HOTEL & TOWERS

Located at the center of the business district of Karachi and just 17 kilometers from Jinnah International Airport, guests can enjoy instant access to local shopping and sightseeing, explore the nearby beaches or see Karachi's well-known Kemari Harbor; an ideal destination for foreign travelers visiting Pakistan.

Contact details of the hotel are as follows:

Address: Sheraton Hotel & Towers, Club Road, Karachi, Pakistan.

Tel: + 92 21 35633333 Fax: + 92 21 35633205

www.sheraton.com/karachi

ATTIRE

Events

Welcome Dinner

Conference Sessions

Gala Dinner/ Cultural Show

Attire

Business

Business

Formal

INSURANCE & LIABILITY

Participants are advised to secure their own insurance to cover loss incurred in case of cancellation, medical expenses and damage or loss of personal property.

Pakistan Insurance Institute has arranged to provide complimentary personal accident cover to the extent of Rs. 2.0 million (courtesy: State Life Insurance Corporation of Pakistan) to the foreign delegates only.

PASSPORT & VISA

Visitors to Pakistan must hold a valid passport or travel document with a minimum validity of six months beyond the intended visiting period.

LETTER OF INVITATION

To facilitate VISA application, the applicant may make a request in writing for a letter of invitation to attend the conference from our secretariat office.

CLIMATE

Karachi weather is moderate with mild sea breeze blowing through the day especially in the evenings. In April temperature ranges from Min 30°C (86°F) Max 40°C (104°F).

CURRENCY

The currency of Pakistan is "Rupee" denoted commonly as Rs. or PKR. The conversion ratio of a Pak rupee that to a U.S Dollar is USD 1 = PKR 86

ELECTRICITY VOLTAGE

The electricity supply in Karachi is 220 – 240 AC Volts.

CREDIT CARDS

Major credit cards (i.e. Master Card and Visa) are widely accepted in Karachi. Hotels and large departmental stores also accept these cards. Local currency can be obtained from ATMs (subject to the services offered by your bank).

Foreign currency can be converted to PKR (Pakistani Rupee) through various money exchange companies located in Karachi.

EXPLORE PAKISTAN

Welcome to Pakistan-the land of (the) pure!

A melodious blend of culture, cuisine, art and architecture, together with stunning sea shores, mesmerizing mountains and dazzling deserts make Pakistan one of the most beautiful and exciting countries in the world. Come and experience age-old traditions and cutting edge innovations, and take away memories that are purely Pakistan.

Located at the crossroads of South Asia, the Middle East, and Central Asia, Pakistan has a long coastline along the Arabian Sea and is bordered by Afghanistan and Iran in the west, India in the east and the People's Republic of China in the far north. Pakistan is the world's 6th largest nation with over 160 million people and covering 803, 940 sq. of area.

SOCIETY & CULTURE

Pakistani Society is largely hierarchical with high regard for traditional Islamic values. Pakistan boasts of rich and colorful culture and the variety of music ranges from classical to folk and pop as well. Pakistan is proud of her cultural ambassadors around the world including musicians, artists and sportsmen. The iconic music maestro Nusrat Fateh Ali Khan, Sadequain and squash legend Jahangir Khan all belong to Pakistan.

FOOD

Pakistani cuisine varies greatly from region to region, reflecting the country's ethnic and cultural diversity. The cuisine in south Pakistan, particularly Sindh can be very hot and spicy characterizing the south asian flavor. Food in rest of Pakistan and Azad Kashmir involves the use of less oil and mild aromatic spices characterizing affinities to the Iranian and Central Asian people.

Besides the main dishes of curry with or without meat cooked with vegetables or lentils, there are a number of provincial specialties such as karahi, biryani and tikka in various forms and flavours, eaten alongside a variety of breads such as naan, chapatti and roti. There are also local forms of grilled meat or kebabs, desserts, and a variety of hot and cold drinks.

ECONOMY

Pakistan basically is an agrarian society whose majority of population is associated with agricultural activities. However, the economy has seen a shift from purely agriculture base to industrial cum commercial. Agriculture and manufacturing account for 20% each, and the service sector 50% of the GDP. Significant foreign investments have been made in several areas including oil, energy and telecommunication.

The most important industry of Pakistan is textile and apparel (accounts for 60% of exports) followed by iron & steel, auto, leather, chemicals and food processing.

CONFERENCE PROGRAMME

Sunday, 11 April 2010

08.00 pm - 10.00 pm **Welcome Dinner**
Ballroom, Sheraton Hotel & Towers

Monday, 12 April 2010

08.15 am - 09.00 am Registration : Ballroom, Sheraton Hotel & Towers
09.00 am - 09.10 am Recitation from the Holy Quran
09.10 am - 09.25 am National Anthem & Documentary on Pakistan
09.25 am - 09.35 am Welcome Address by
Mr. Saifuddin N. Zoomkawala
Chairman, Pakistan Insurance Institute
09.35 am - 10.00 am Key Note Address by the Guest of Honour **Mr. Salman Ali Shaikh**
Chairman, Securities & Exchange Commission of Pakistan

Working Session I

Underwriting Considerations in a Dynamic Pakistan Industry
10.00 am - 10.35 am **Mr. Andrew Bauckham**
Political Violence Underwriter
Chaucer Syndicates Limited
Lloyd's of London
Terrorism Pools Drawbacks & Benefits
10.35 am - 11.10 am **Mr. John Richard Thorpe**
Head of Business Development (Asia)
Aon Benfield Asia Pte. Limited
Singapore
11.10 am - 11.25 am Networking Tea / Coffee Break

Working Session II

The Pakistani Terror Pool - a reinsurer's view
11.25 am - 12.00 pm **Mr. Siegfried Busch**, Client Manager
Swiss Reinsurance Company Limited
Zurich, Switzerland
Sri Lanka - Case Study on Terrorism Insurance Pools
12.00 pm - 12.35 pm **Mr. Jagath Alwis**, Director (Technical)
Ceylinco Insurance Plc. Colombo
Sri Lanka
12.35 pm - 01.05 pm **Panel Discussion (Q&A)**
01.05 pm - 02.15 pm **Networking Lunch & Prayer Break**

Working Session III

The International Perception of Terrorism in Pakistan and the Advantages of a Local Solution
02.15 pm - 02.50 pm **Mr. Piers Gregory**
Terrorism Underwriting Manager
ACE Overseas General, UK.
Political Risks : Private Market Solutions or Government-Backed Scheme - A Reinsurer's Point of View
02.50 pm - 03.25 pm **Mr. Cyril L. Empeigne**
Senior Treaty Manager
SCOR Reinsurance Asia Pacific Pte. Limited - Singapore
03.25 pm - 03.40 pm Networking Tea / Coffee Break

Working Session IV

The Benefits of an Independent Security Risk Assessment
03.40 pm - 04.15 pm **Mr. Tony Tesar**, Independent
Security Assessor / Risk Manager
Le Beck Middle East Limited
Crescent Global Insurance Services
Kingdom of Bahrain
04.15 pm - 04.45 pm **Panel Discussion (Q&A)**
08.00 pm - 11.00 pm **Gala Dinner & Cultural Show**
Ballroom, Sheraton Hotel & Towers

Tuesday, 13 April 2010

Working Session V

Market Perception of Pakistan and Ideas for Improving Perception
09.10 am - 10.00 am **Mr. Jonathan Powell**, Terrorism
Underwriter, Talbot Underwriting
Limited - Lloyd's of London
&
Mr. Peter Draper, Senior Broker
Non-Marine & Energy Division
United Insurance Brokers Ltd, London
Mr. Heinz Dollberg
Executive Vice President
Asia, Middle East & North Africa
Allianz SE - Germany
10.00 am - 10.35 am **Terrorism - Its Economic Impact and Insurability**
10.35 am - 10.50 am **Mr. Heinz Dollberg**
Executive Vice President
Asia, Middle East & North Africa
Allianz SE - Germany
10.50 am - 11.25 am **Networking Tea / Coffee Break**

Working Session VI

Terrorism - from Broker's Perspective
10.50 am - 11.25 am **Mr. Julian Taylor**
Regional Director (Crisis Management)
Aon Asia Pacific Limited
Hong Kong
Impact of Political Violence on Work Done by Actuaries
11.25 am - 12.00 pm **Mr. Omer Morshed**
Vice President
Pakistan Society of Actuaries
Karachi
12.00 pm - 12.30 pm **Panel Discussion (Q&A)**
12.30 pm - 12.40 pm **Vote of Thanks by**
Ms. Farzana Siddiq
Executive Director
Pakistan Insurance Institute
12.40 pm - 12.50 pm **Memento Presentation**
12.50 pm - 02.00 pm **Lunch**
02.15 pm onward **Golf at Arabian Sea Country Club
For Foreign Delegates (Optional)**



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12-13 April 2010 - Karachi

Venue : Sheraton Karachi Hotel & Towers

REGISTRATION FORM

DELEGATE'S PERSONAL DETAILS

Name (Mr/Mrs/Ms) _____
(As per Passport)

Company / Organization _____

Designation / Position _____

Address _____

City _____ Zip code _____ Country _____

Telephone _____ Mobile _____

E-mail _____

Passport No. _____ Expiry Date _____ Issued at _____

Nationality _____ Invitation for Visa required Yes No

Name of the Accompanying Person(Mr/Mrs/Ms) _____
(As per Passport)

Passport No. _____ Expiry Date _____ Issued at _____

REGISTRATION FEES

Category Local Delegate Foreign Delegate
PKR 7500 USD 500

METHOD OF PAYMENT

- a) Local delegates : PKR 7500 crossed cheque / bank draft in favour of **PAKISTAN INSURANCE INSTITUTE**
- b) Foreign delegates : crossed cheque / bank draft in favour of **PAKISTAN INSURANCE INSTITUTE** or cash upon arrival

HOTEL ROOM RESERVATION & FLIGHT INFORMATION

Hotel Room*	Type Room	Room Rate* (USD**)		Hotel Booking
		Single Bed##	Double / 2 Bed##	Check in Date: _____ Check out Date: _____ <input type="checkbox"/> Smoking Room <input type="checkbox"/> Non-Smoking Room
Sheraton Karachi Hotel & Towers (Conference Venue) www.sheraton.com/Karachi	Business Deluxe Club	USD 125 <input type="checkbox"/> USD 187 <input type="checkbox"/> USD 250 <input type="checkbox"/>	USD 156 <input type="checkbox"/> USD 218 <input type="checkbox"/> USD 281 <input type="checkbox"/>	<input type="checkbox"/> Smoking Room <input type="checkbox"/> Non-Smoking Room
Pearl Continental Karachi (5 minutes walk to Conference Venue) www.pchotels.com/pchk	Pearl Executive Electronic	USD 153 <input type="checkbox"/> USD 176 <input type="checkbox"/> USD 200 <input type="checkbox"/>	USD 174 <input type="checkbox"/> USD 198 <input type="checkbox"/> USD 222 <input type="checkbox"/>	Flight Details ^ Arrival: Date: _____ Time: _____ Flight No: _____
Karachi Marriott Hotel (10 minutes walk to Conference Venue) www.marriott.com/hotels/travel/khpk-karachi-marriott-hotel	Standard Deluxe Executive	USD 103 <input type="checkbox"/> USD 175 <input type="checkbox"/> USD 132 <input type="checkbox"/>	USD 116 <input type="checkbox"/> USD 175 <input type="checkbox"/> USD 147 <input type="checkbox"/>	Departure: Date: _____ Time: _____ Flight No: _____
Avani Towers (15 minutes walk or 10 minutes by taxi to Conference Venue) www.avani.com	Standard Executive Junior Suite	USD 150 <input type="checkbox"/> USD 200 <input type="checkbox"/> USD 260 <input type="checkbox"/>	USD 170 <input type="checkbox"/> USD 220 <input type="checkbox"/> USD 300 <input type="checkbox"/>	Airport Transfer: <input type="checkbox"/> One-Way <input type="checkbox"/> Two-Way <input type="checkbox"/> Not Required

Hotel reservation changes/cancellations as per hotel policy

* Complimentary Breakfast

Room rates are subject to change

** Indicative Exchange Rate USD 1 = PKR 86

Inclusive of Service Charge and Government Tax

^ Complimentary Pick & Drop between Airport & Hotel

Register by returning the completed form to Secretariat via email, fax or through courier latest by 15 March 2010

For hotel reservation, please fax the same form directly to the hotel selected

Signature _____

Secretariat Office:
30-B Lalazar Drive, M.T. Khan Road, Karachi-74000
Tel: +92 21 35611063 - 64, Fax: +92 21 35610020
Email: customer.service@pii.com.pk
www.pii.com.pk

Partners



AON BENFIELD



CRESOENT GLOBAL



NATIONAL INSURANCE COMPANY LIMITED

NJI

NEW JUBILEE INSURANCE COMPANY LIMITED



PSoA



Mausoleum of Quaid-e-Azam Muhammad Ali Jinnah

PAKISTAN INSURANCE INSTITUTE

To promote educational and knowledge sharing activities in the field of insurance, the Pakistan Insurance Institute (PII) was set up in 1951 by the insurance fraternity of Pakistan. Since 1953, PII is affiliated with Chartered Insurance Institute (CII), London. Over the past many years PII has played a vital role in effectively meeting the current and future human resource needs of the Insurance Industry.

Contact Details:

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